

Company Profile



WWW.TEREX.COM

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Our Company: Who We Are

Terex Corporation is a global industrial equipment manufacturer of materials processing machinery, waste and recycling solutions, mobile elevating work platforms (MEWPs), and equipment for the electric utility industry.

We design, build and support products used in maintenance, manufacturing, energy, minerals and materials management, construction, waste and recycling, and the entertainment industry.

We provide best-in-class lifecycle support to our customers through our global parts and services organization and offer complementary digital solutions designed to help our customers maximize their return on investment.

Certain Terex products and solutions enable customers to reduce their impact on the environment including electric and hybrid offerings that deliver quiet and emission-free performance, products that support renewable energy, and products that aid in the recovery of useful materials from various types of waste.

Our products are manufactured in North America, Europe, and Asia Pacific and sold worldwide.



TEREX®

Our Purpose, Mission, and Vision

Our Purpose

To help improve the lives of people around the world

Our Mission

To provide solutions to our machinery and industrial product customers that yield superior productivity and return on investment

Our Vision

FRFX

- ✓ To be the **safest** and **best place to work** in the industry
- To be the most customer-responsive company in the industry, as determined by our customers
- ✓ To be the most profitable company in the industry, as measured by our return on invested capital (ROIC)



Zero Harm Culture and Terex Values

Safe companies are the best companies





TEREX WAY VALUES

Integrity Respect Improvement Servant Leadership Courage Citizenship

TEREX

A STRONG COMPANY CULTURE

- We guide team members' actions with all stakeholders, so the Company performs at the highest level.
- We drive our unwavering focus on Zero Harm safety, strong governance, Culture & Inclusion, responsible environmental stewardship, and support for the communities where we live and work.



Terex Executive Leadership Team



Simon A. Meester

President & Chief Executive Officer



Jennifer Kong-Picarello

SVP & Chief Financial Officer



Pat Carroll

President, Environmental Solutions



Joshua Gross

President, Aerials



Kieran Hegarty

President, Materials Processing



R. Mark Cox

SVP, Corporate Development



Amy J. George

SVP, Chief Human Resources Officer



David Jutcawitz

SVP, Chief Digital Officer



Scott J. Posner

SVP, General Counsel & Secretary



Kevin Trimmer

SVP, Terex Operating System



We Want to be the Best Company to Work For

Best companies focus on people

Focused on attracting, developing, supporting and listening to our team.



LinkedIn Learning: Everyone has the right to pursue Personal Development



Everyone Matters: Everyone should feel valued, listened to and appreciated



Continuous Improvement: Management <u>acts</u> on feedback you give us each year



Our Commitment to a Sustainable Future



Environmental Stewardship	 Innovating Environmentally Friendly Products Operating in an Environmentally Responsible Manner Most Terex Models are Offered as Electric or Hybrid Electric Targeting 25% GHG Emission Reduction by 2029
Commitment to Social Responsibility	 Engaging and Developing Team Members Supporting Our Communities Ensuring a Positive Culture of Inclusion Focusing on Zero Harm safety
Living Our Terex Values	 Engaged Independent Board of Directors Responsible, Ethical Leadership



Quick Facts About Terex





Terex Sales by Geography

- North America
- Western Europe
- Asia Pacific
- Rest of World







Terex Locations Around the World

AMERICAS

- A HQ, Genie, Bothell, WA
- B Genie manufacturing, Redmond, WA

BCD

- C Parts, North Bend, WA
- D Genie manufacturing, Moses Lake, WA
- E Parts, Southaven, MS
- F Genie manufacturing, Monterrey, Mexico
- G Sales, São Paulo, Brazil
- H Utilities manufacturing, Watertown, SD
- I Utilities fabrications, Huron, SD
- J Bid-Well manufacturing, Canton, SD
- K CBI manufacturing, Newton, NH
- L MPS manufacturing, Durand, MI
- N Advance manufacturing, Fort Wayne, IN
- O MP Various, Louisville, KY P Marco, Mount Vernon, MO
- Q ProAll manufacturing, Alberta, Canada
- R HQ, Norwalk, CT
- S HQ, ESG, Chattanooga, TN
- T Heil manufacturing, Fort Payne, AL
- U Marathon manufacturing, Vernon, AL
- V 3rd Eye, Austin, TX
- W Soft-Pak, San Diego, CA



ASIA PACIFIC

- A Genie manufacturing, Gujarat, India B TIRC, Bangalore, India
- C MP Various manufacturing, Hosur, India
- D Terex Jaques, Subang Jaya, Malaysia
- E Genie, Utilities, Changzhou, China
- F Aggregates manufacturing, Jiading, China
- G Franna, Genie Sales, Brisbane, Australia
- H Genie Sales, Singapore

A Parts, Roosendaal, Netherlands B Genie manufacturing, Umbertide, Italy C Cranes manufacturing, Crespellano, Italy D Cranes manufacturing, Fontanafredda, Italy E Aggregates manufacturing, Dungannon, N.I. F Aggregates manufacturing, Ballymoney, N.I. G Ecotec manufacturing, Campsie, N.I. H Aggregates manufacturing, Cookstown, N.I. I Aggregates manufacturing, Omagh, N.I. J MDS manufacturing, Carrickmacross, Ireland K MP fabrications, Coalville, England L Fuchs manufacturing, Bad Schönborn, Germany M ZenRobotics, Helsinki, Finland

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N HQ. Schaffhausen, Switzerland

TEREX®

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2025-2029 Strategic Summary

OURDeliver the Highest ROI to our global customers across an Optimized Portfolio by
driving Operational Transformation through a common Terex Operating System



Execute

- ✓ Safety & Culture
- ✓ Talent Development, Engagement & Inclusion
- Terex Operating System

Innovate

- ✓ New Product/Technology Development
- ✓ Productivity, Synergies, Fixed Cost
- ✓ Digital Transformation

Grow

- ✓ Organic through Product/Market/Channel, Wallet Share
- ✓ Inorganic through Portfolio Optimization
- ✓ Focus on Waste/Recycling, Parts & Digital

Our Business Segments

We make products that help our customers to be more successful, more efficient, and more productive.

Environmental Solutions

Sustainable innovations that are transforming the waste and electric utility industries.

Materials Processing

Portfolio of brands that serve the Aggregates, Environmental, Concrete, Handling, and Lifting industries.

Aerials

Quality equipment, service and support for safe, productive work at height.









A family of brands committed to your success



Our Brands - Heil



Heil - A history of innovation since 1901

Heil[®] ranks among the global leaders in manufacturing ultra-durable, highly productive, custom-configured garbage trucks and Connected Collections technology, aimed at minimizing Total Cost of Collection (TCC) for customers.

Known for their legendary productivity, longevity, maintenance simplicity, and safety, Heil stands out in the waste industry, with leading customer service, toptier training, and exceptional post-sale support.







Our Brands - Heil Products

Heil - Innovative Refuse Collection Vehicle Solutions



Front Loaders



Automated Side Loaders



Automated Front Loaders



Rear Loaders



EV Automated Side Loaders



CNG Refuse Trucks



Marathon® - Industry-Leading Compaction & Recycling Equipment

Marathon RamJet[®] compactors have been the industry standard for quality and innovation for more than 40 years.

In addition to waste handling products, Marathon offers a wide range of baling solutions used in recycling and scrap processing operations, as well as conveyor and MRF systems.

Marathon Connected Balers and Connected Compactors offer seamless integration of equipment and technology, providing invaluable asset data, including fullness, bale weights, status & working condition, and more.





Our Brands – 3rd Eye

3rd Eye - Leading camera systems and technology

3rd Eye® provides real-time Vehicle Function/ Route Performance Analytics and also uses state-of-the-art camera systems to capture and document in-cab and external events to improve the safety, reliability, and profitability of collection fleet operations.







Our Brands – 3rd Eye Solutions

3rd Eye Solutions





Driver Education & Development



Fleet & Asset Health



Overage Detection



Fleet & Asset Tracking



Route Contamination Detection



Connected Compactors







Facility Contamination Detection



Connected Balers

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Our Brands – Marathon Products

Marathon - Industry-Leading Compaction & Recycling Equipment



Self-Contained Compactors



HD Vertical Balers TEREX



Stationary Compactors

Two-Ram Balers



Auger Compactors



Transfer System Compactors





Horizontal Balers



Certified Remanufactured



Our Brands – Soft-Pak

Soft-Pak - Leading waste industry software solutions

Soft-Pak[®] is a leading software provider of back-office, route management, and CRM solutions to the waste and recycling industry. Combined with its in-cab tabletbased applications, Soft-Pak provides refuse fleets with comprehensive, customer-facing solutions that allow owners/ operators to make better decisions.

Soft-Pak is an integral part of the Environmental Solutions Group Connected Collections Technologies offerings.







Our Brands – Soft-Pak Solutions

Soft-Pak Solutions





MOBILE-PAK°



MAP-PAK[®]







Our Brands – Connected Collections

Connected Collections

ESG products feature groundbreaking technology solutions that seamlessly integrate vehicle, operator, and customer data.

This interconnected Connected Collections[®] ecosystem provides unparalleled insights that enhance safety, efficiency, and profitability, while directly linking fleets to their customers.







Our Brands – Curotto-Can

Curotto-Can – Innovation That Impacts Bottom Lines

The Curotto-Can[®] revolutionizes waste management by upgrading commercial front loaders into high-capacity residential refuse collection vehicles through the addition of an automated carry can.

This versatile system supports "take all" and cart-based routes, seamlessly switching to commercial pickups, boosting safety and allowing for mixed residential and commercial routes.







Our Brands – Curotto-Can Products

Curotto-Can Products



Our Brands – Bayne



Bayne – Premium Lift Systems

Bayne[®] Premium Lift Systems is the leading supplier of cart tippers and carry cans in the waste industry.

Best known for its exclusive Thinline® lift with rack and pinion actuator, Bayne also supplies lift systems for industrial use, including compactor and baler loading systems. Bayne's lift systems are used in industrial plants, hospitals, shopping centers, food processing plants, and universities.







Our Brands – Bayne Products

Bayne Products





Refuse Truck Lifters



Commercial/Industrial Lifters



Compactor Lifters



Food Service Lifters





Our Brands – Parts Central

Parts Central – Quality OEM Parts for All ESG Brands

Parts Central[®] provides the highest-quality, genuine OEM replacement parts for all ESG product lines.

In addition, Parts Central carries a wide array of FEN-X OEM remanufactured parts, and convenient OEM parts kits and assemblies, which simplify maintenance of Heil, Marathon, and Curotto-Can products.







Our Brands – Parts Central Products

Parts Central Products





Genuine OEM Parts for All ESG Brands







Parts Kits/Assemblies





Our Brands – Nexteligence Training

Nexteligence - Comprehensive Training Programs

Nexteligence[®] training helps technicians take their knowledge and operational efficiency to the next level with comprehensive training programs for Heil, Marathon, and 3rd Eye products.

Our curriculum is designed to empower technicians with deep technical knowledge, advanced troubleshooting skills, as well as improved repair and maintenance abilities.







Terex Utilities: Overview



Pioneers of Innovation for More Than 80 Years

Terex Utilities: Product Portfolio





Terex Utilities: Long Track Record of Purposeful Innovation



- Industry's first all-electric Utility Truck
- Leverages Viatec Smart PTO and Navistar's electric chassis
- Extending to other models





- Genie/Utilities collaboration
- Improves safety in electrical substations
- Exploring **potential in** other applications



- **Digital tools** enhance customer experience
- eCom integration enables parts fulfillment

Service and Parts Overview







Terex is ready to keep your equipment ready ... with 3 Parts Distribution Centers, 20 Branch Locations, >200 Technicians, and Nationwide Field Service Support



Terex Services: Service and Support

20 Service Branch locations across the U.S.

- Full-service repair facilities
- Terex OEM factory trained service techs
- Fluid power certified
- Certified welders

Nationwide Field Service

- Experienced mobile field service techs with fully equipped and stocked trucks
- Maintenance & Repair Services
- Service Agreements

Parts

- Centrally located Parts warehouses
- Myparts.terex.com







Terex Services: One Shop Stop





Regional Parts Centers

- Southaven, MS (Memphis, TN)
- North Bend, WA
- Watertown, SD
- Pull parts from any Branch or Field Truck as well









BUILT: DIFFERENT.
Built to Train





Service Training: Customized Customer Training; Regional Service Schools



Hands-On:

Experience operation and application of equipment in real world situations



Fluid Power Society Certification:

Offered by the International Fluid Power Society



NCCCO Digger Derrick Operation Certification



The Edge – Operator Safety Training



Master Mechanic Learning Center

Genie[®] Nearly 60 Years of Quality





Portfolio of Products

Delivering quality through application expertise and manufacturing excellence







Established Player, Global Leader



Since 1966

Keeping People

Safe at Height



Leading Position in Most Markets



100+ Countries Global & Competitive Footprint





Competitive Strengths



Genie.	
Our Support	 Expert aftermarket service and support Approximately 60,000 connected assets providing actionable feedback
Our Product	 Wide, deep and broad product portfolio Quality and purpose-driven innovation that drives greater value
Our Brand	 Globally known for quality and industry leadership Extensive experience developing, testing, validating and marketing products and solutions that keep people safe while working at height, while delivering attractive return on assets



Application Highlights – Boom Lifts







Telescopic Boom Lifts

Greater horizontal outreach with precise positioning

180 11 / 54 m

160 ft / 48 m

120 ff / 36 m 100 ff / 30 m 80 ff / 24 m

60 tt / 18 ct

2011/6m

Common Applications:

- Commercial construction and general maintenance
- Road and bridge work, and steel erection, oil and gas industry, and the entertainment industry

14E 14E

➔ High-reaching tasks



At a Glance

S[•] = Genie[®] Telescopic Boom lift

Example: S[®]-65 XC[™] (65 ft / 19.80 m) floor height; represents a 60 ft / 18.30 m boom extended by a 5 ft / 1.52 m jib. XC[™] = Xtra Capacity[™]

Ex: SX^{IIII}-180 = Super boom family

Ex: S°-60 J (Standard 5 ft jib included)

XC = Xtra Capacity

FE = Fuel Electric (Hybrid)

TraX = "Four-point" track drive system

- The first letter stand for the type of platform, the first number for the floor height in feet (ft), and the unit 5 added to each full ten corresponds to the 5 ft (1.52 m) jib.
- Also known as straight booms, mobile elevating work platforms (MEWPs), and aerial work platforms (AWPs)



Articulated Boom Lifts

Up, out and over reach for hard-to-access jobs

Common Applications:

- Narrow, electric options for indoor applications in tight workspaces
- ➔ FE hybrid booms for indoor & outdoor versatility
- ➔ XC booms for heavy-lifting tasks
- TraX booms for challenging or sensitive ground conditions







At a Glance

 $Z^{\bullet} = Genie^{\ensuremath{\scriptscriptstyle \mathbb{B}}}$ Articulated Boom lift

Example: Z[®]-45/25 DC (45 ft / 13.87 m) floor height; (25 ft / 7.62 m) horizontal reach; (DC = electric)

XC[™] = Xtra Capacity[™]

FE = Fuel Electric (Hybrid)

TraX = "Four-point" track drive system

- The first letter is the type of aerial platform, the first number is the floor height in feet (ft), and the second number is the reach in feet (ft).
- Also referred to as: Z-arms, Z's, articulating booms, tilt booms, cherry picker, aerial work platforms (AWP), mobile elevating work platform (MEWP)



Application Highlights – Scissor Lifts







Scissor Lifts

Elevated efficiency that's easy to maneuver

Common Applications:

- E-Drive Slab HVAC, maintenance and construction, data centers, warehouse, painting, drywall
- Rough terrain general construction, maintenance and installation, rugged worksites



In late 2024, Genie launched six new, future-ready Next-Generation Genie GS Scissor Lifts, which are designed for quality, productivity and a low total cost of ownership.

At a Glance

GS™ = Genie® Scissor Lift

Example: GS[™]-1932 (19 ft / 5.79 m) floor height; (32 in / 81 cm) machine width

Ex: GS[™]-2669 RT (26 ft / 7.9 m) floor height; (69 in/ 1.75 m) machine width; (RT = Rough Terrain)

- The first two letters stand for the type of lift, the first set of two digits for the floor height in feet (ft), and the second set of two digits for the width of the machine in inches (in).
- Also referred to as: scissor lift, vertical elevator, mobile elevating work platform (MEWP), and self-propelled aerial work platform (AWP)

GS Slab Scissor Lifts



8 R/ 5 W





Application Highlights – Telehandlers







Telehandlers (ANSI)

Outstanding design and performance

Common Applications:

- Outdoor maintenance and construction, road and bridge work, steel erection and exterior finishing
- Pick-and-carry applications (GTH-1044 and GTH-1244)
- Wide range of attachments expands jobsite versatility (i.e. auger attachment)







Range of motion GTH-1056 with stabilizers down

At a Glance

GTH[™] = Genie[®] Rough Terrain Telehandlers

Example: GTH[®]-5519 (19 ft / 5.79 m) max lifting height; (5,511 lb / 2,500 kg) max lifting capacity

Ex: GTH[™]-1244 (44 ft 7 in /13.59 m) max lifting height; (12,000 lb / 5,443 kg) max lifting capacity

- The three letters stand for Genie Tele Handlers. The first number is the lifting max capacity followed by the lifting height max.
- Telehandlers deliver the benefits of both a forklift and a crane, and a range of compatible attachments makes them even more versatile.



Application Highlights – Material Lifts







Material Lifts

Compact, lightweight and easy to transport

Common Applications:

- Plumbing and HVAC installation
- Manufacturing facilities and warehouses
- → Lighting and sound equipment (SuperTower[™])









At a glance

GH = Genie Super Hoist

GL = Genie Lift

SLC = Genie Superlift Contractor

SLA = Superlift Advantage

- Highly portable for a variety of indoor applications.
- Can be loaded onto a truck by one person
- Can lifts loads as heavy as 1,000 lb / 454 kg (SLA-5 and SLA-10)
- Max lift height of 26 ft 0.5 in / 7.94 m (SLA-25)



Application Highlights – Aerial Work Platforms







Aerial Work Platforms

Convenient and cost effective

Applications:

- ➔ Light-duty interior construction
- ➔ Inside maintenance and cleaning
- ➔ Hanging signs or decorations



About

Max lifting capacity of 350 lb / 159 kg (multiple models)

Max working height of 46 ft 3 in / 14.30 m (AWP-40S)

- Lightweight with a compact size
- Easily set up by one person in minutes
- Also known as manlifts, personnel lifts, push-arounds, Mobile Elevating Work Platforms (MEWPs), and AWPs





Materials Processing: Specialized, Diversified Business Portfolio



TEREX®



- #1 globally in mobile crushing & screening
- **#1** globally in heavy-duty trommels
- ✓ Top 3 in other categories
- Recent addition of
 MAGNA for large volumes



//Prostack

AGGREGATE BRANDS



Aggregates

Applications

- **Comprehensive** range of applications
- Mobile, modular, portable and static solutions
- Decades of engineering, design and manufacturing excellence
- Supporting distribution network and end customers daily through applications expertise, parts and service
 - Marco provides bulk material handling solutions for the concrete, aggregate and barge loadout industries with a standard and built for purpose range of equipment



APPLICATIONS



Mining & Quarrying

Washing & Water Management

Road & Rail Construction

Fracking/Frac Sand

Land Clearing/Demolition

Green Waste/Compost



Abrasive Rock & Mineral Processing







Product Lines

Scrubbing















Screening

Feeding Stacking

Water Management







Conveyors









Bulk Reception Feeders



Telescopic Conveyors and Ship Loaders







Concrete Industry Feeders



Static Conveyors



Portable Conveyors



Custom Projects © 2025 Terex Materials Processing





Product Lines





Portable VSI Crushers



Static VSI Crushers



Modular VSI Crusher





Jaw, Cone HIS, VSI, Screen, Wash Plant & Rip Rap



Static Jaw, Cone Crusher, Crusher, Screen, & Feeder



Modular Jaw Crusher, Cone Crusher, Screen & Surge Bin





Portable Screens



Horizontal & Incline Screens Vibrating Feeders



Modular Screens





- ✓ First environmental business established in 2015
- Now #3 globally in mobile wood & waste processing
- Recent entry into stationary systems
- New addition of Green-Tec tree care and vegetation management solutions

Circular economy driving demand



ENVIRONMENTAL BRANDS









) RECYCLING

ZENFOBOTICS

Environmental Applications

Comprehensive range of mobile grinding, shredding, screening, separating and processing equipment

Enormous growth sector

Product portfolio continuing to grow to offer

"one stop shop" for recycling needs



APPLICATIONS



















Shredders

Screens

Wood Chippers

Material Handlers

Conveyors

Separators





Horizontal Grinders







Conveyors

Screens



Attachments



Flail Debarkers



















Feeders

Conveyors

Trommels

Screens I

Picking Stations

Shredders

Separators





Heavy Picker



Fast Picker



Standalone System





- ✓ #1 or #2 in N.A. Concrete Categories
- ✓ Recent addition of ProAll
- Well-positioned to support increased investments in infrastructure





CONCRETE BRANDS







Applications

- **Comprehensive** range of concrete mixers and concrete paving machines



Advance develops front and rear discharge concrete mixers



Bid-Well manufactures **versatile** and **specialized** concrete paving machines for the heavy and highway construction market



Addition of ProAll to grow in an adjacent concrete category (volumetric mixers)



APPLICATIONS



Airport Runway Construction

Tunnels 🗸

🗸 Flatwork

Bridge Construction



Slopes and Canals

 \checkmark Bulk Material Leveling \checkmark Overlays















Commander

Charger

Challenger

Mini-Mix





Roller Paver

Bridge & Flatwork





Workbridge



Canal Paver







- ✓ #3 in Purpose-Built Material Handlers
- ProStack telescoping conveyors and hoppers



HANDLING BRANDS







- Comprehensive range of material handlers and conveyors
- Fuchs manufactures purpose-built material handlers for the waste, scrap, port and timber industries, plus tailor-made solutions to meet special requirements
- ProStack develops conveyors to address the needs of the bulk material handling and product stockpiling markets



APPLICATIONS











V Bulk Material Handling

✓ Ports & Terminals









- #1 in Australia Pick & Carry Cranes
- Region specific leadership in rough terrain and tower and self-erecting cranes



LIFTING BRANDS











Comprehensive range of tower cranes, rough terrain cranes and mobile pick and carry cranes



Tower cranes include self-erecting, hammerhead, flat top and luffing jib varieties, each with a wide range of sizes and capacities



Rough terrain cranes provide excellent ground clearance and up to four steering modes, ensuring they can handle even the most rugged terrain



Franna pick and carry cranes provide strength and easy operation to pick up heavy loads and steering flexibility to move in tight spaces

Mining



APPLICATIONS



Construction

✓ Machine Installation & Maintenance

Infrastructure

✓ Shipping & Logistics

Material Handling









Terex Financial Services

Assisting in the **acquisition** and **funding** of equipment

- ✓ Leasing Solutions
- ✓ Dealer Floorplan Solutions
- ✓ Fair Market Value Lease Solutions
- ✓ Structured Loans

- ✓ Loans/Hire Purchase
- ✓ Facilities
- ✓ Used Equipment
- ✓ Financing Asset Management
- ✓ Stock Inventory and Retail Inventory Offerings



For More Information







Additional information can be found at <u>www.terex.com</u> including:

- Investor information and resources
- Company news
- Product guide
- Career opportunities

